# ACORN TO OAKLEAF CONSULTING

#### CONSULTING PACKAGE AND PRODUCT PRICING

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#### **CONSULTING PACKAGES**

A specially designed consulting package focused on key elements of business operation. Individual consulting products can be selected from the list further down the page. Packages Include a 10% discount.

### CORE CONSULTING PACKAGE \$ 62100

Includes key products from Business Growth, Operational Excellence, and Customer Engagement areas. Includes products denoted with a C (Core)

#### EXECUTIVE PACKAGE \$ 122795

A tailored package focused on providing executive leaders insight across Business Growth, Operational Excellence, Customer Engagement, and Technical Services

#### **BUSINESS GROWTH**

We offer three levels of packages within the business growth focus area. Varying levels of analysis cover areas such as competitive analysis, strategic and organic growth, and risk analysis.

Executive / \$47685 Deluxe / \$81510 Advanced / \$183585

### OPERATIONAL EXCELLENCE

This package has three levels with differing levels of focus on business practices, space and facilities, product quality, communication and ROI.

Executive / \$30470 Deluxe / \$89655 Advanced / \$119605

#### CUSTOMER ENGAGEMENT

This package has three levels of focus, and includes evaluation of customer experience, amenities and services, gap, needs and comparative analysis.

Executive / \$26495 Deluxe / \$91695 Advanced / \$116825

#### **TECHNICAL SERVICES**

This area focuses on the underlying technical services and technologies that enable business operations and customer satisfaction. Two different levels support assessments of existing solutions and future direction

Deluxe / \$136520 Advanced / \$205835

#### DELUXE - NON TECHNICAL \$ 262855

This package focuses on providing a deeper dive into non-technical areas including business growth, operational excellence and customer engagement.

#### DELUXE - TECHNICAL \$ 136520

This package focuses on additional detail in technical areas including architectural assessments, data, and system security.

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#### **BUSINESS GROWTH CONSULTING PRODUCTS**

Focused on establishing strong organic and strategic initiatives designed for enduring business growth.

#### SERVICE EVALUATION \$ 17250

Overarching Evaluation of Existing Business Services

## RISK AND OPPORTUNITIES ASSESSMENT \$ 17250

An overarching assessment of business growth risks and identification of mitigations and high level opportunities for resolution

#### SWOT ANALYSIS \$ 26495

High level analysis of Strengths, Weaknesses, Opportunities and Threats to business growth

#### **GAP ANALYSIS \$ 26750**

Identification of gaps in business operations that, if addressed, could result in accelerated business growth

### BRANDING AND MESSAGING EVALUATION \$ 45280

Evaluation of company branding and messaging across multiple media platforms and venues

#### COMPETITIVE ANALYSIS \$ 45280

This product focuses on the evaluation of the competitive landscape, addressing comparable services, products and solutions, and recommending practical steps to rise above your competition

#### STRATEGY ANALYSIS \$ 67990

This product evaluates your current strategy and assesses it against your goals and objectives. Findings, observations and recommendations are provided.

#### GROWTH ASSESSMENT \$ 61810

This product evaluates strategic and organic growth aspects and provides recommendations for short-term, near-term and long-term activities and improvements that support providing a robust growth strategy.

#### DETAILED RISK ANALYSIS \$ 74175

This product provides a deeper dive into risks, mitigation pathways, and actionable steps to lower risk, proactively manage customer and company risks through successful resolution

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#### OPERATIONAL EXCELLENCE CONSULTING PRODUCTS

A specific focus on enhancing day-to-day operations, supporting customer needs and business goals and objectives.

#### **OPERATIONAL EVALUATION** \$ 17250

This product provide a high level evaluation across all areas of business operation, including product and service quality, ROI, communication, corporate components, and space and facilities.

#### CORPORATE **ASSESSMENT** \$ 30465

This product assesses corporate aspects such as policies, procedures, investments, staffing, financial aspects.

#### SPACE AND FACILITIES **ANALYSIS**

\$ 45280

This product an analysis of existing facilities and provides recommendations for improvements and enhancements that strengthen alignment with company goals and objectives and providing an improved customer experience.

#### PROCESS AND PRODUCT QUALITY ASSESSMENT \$ 54340

Provides an assessment of existing products and processes, identifying areas of improvement focused on daily execution of business operations.

#### **ROI ASSESSMENT** \$ 71085

Assesses investment areas and current ROI expectations. Identifies practical means and methods for improving ROI, while enhancing business operations and customer experience.

#### COMMUNICATIONS **ASSESSMENT**

\$ 61810

Assesses communication vehicles and provides an assessment of internal and external communication. Recommendations for enhanced communications are provided.

#### CUSTOMER ENGAGEMENT CONSULTING PRODUCTS

A focus on providing services and products that generate customer experiences that exceed their expectations.

#### **CUSTOMER EVALUATION** \$ 17250

Provides an broad evaluation of existing and future customer base. Factors include needs, gap and comparative analysis and delivered an experience that exceeds expectations.

#### **AMENITIES AND** SERVICES EVALUATION \$ 26495

Provide a deeper evaluation of amenities and services provided to the customer. Factors include services provided before, during and after customer interaction with the business.

#### **CUSTOMER GAP** ANALYSIS \$ 49810

Provides insight into any gap that might affect customer satisfaction, business operation, or successful service or product provisioning.

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#### CUSTOMER ENGAGEMENT CONSULTING PRODUCTS

A focus on providing services and products that generate customer experiences that exceed their expectations.

#### COMPARATIVE ANALYSIS \$ 67990

Analysis of customer experiences across the company landscape. Provides insight into what competitors offer, and delivers recommendations for enhancing customer experience.

### CUSTOMER EXPERIENCE EVALUATION

\$ 61810

Provides an evaluation of company activities regarding customer engagement. Focused on providing an unforgettable experience leading up to, during and after direct interaction with the company.

#### NEEDS ANALYSIS \$ 52075

Provides a deeper analysis of customer needs, including the source and means for satisfying their needs, and exceeding their expectations.

#### TECHNICAL SERVICES CONSULTING PRODUCTS

A focus on providing robust technical services that enhance customer experience and accelerate business growth.

#### TECHNICAL ASSESSMENT \$ 26495

Executive level assessment across a wide array of technical areas including solutions and technical services, architectures, data, security and technical resiliency.

#### ARCHITECTURAL ASSESSMENT \$ 49810

An assessment of technical architectures, including system, software and data. Provides recommendations for improvements and enhancements to existing architectures to enable capability extension and expansion for future operations.

#### DATA EVALUATION \$ 52075

An robust evaluation of data, including structure, format, storage, retrieval, transformation, inputs and outputs, data transformation and data sharing.

#### SECURITY EVALUATION \$ 49810

An evaluation of security aspect of technical solutions, including access controls, data handling, secure ingest, secure services and microservices, and secure information distribution.

### CLOUD MIGRATION READINESS ASSESSMENT \$ 77265

A specific assessment focused on evaluating readiness to move technologies, products and solutions into the cloud.

## TECHNOLOGY MODERNIZATION APPROACH EVALUATION \$ 74175

A specific evaluation to assess the current approach to modernizing technical solutions. A focus on modularity, extensibility, adaptability, performance and optimization.

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#### TECHNICAL SERVICES CONSULTING PRODUCTS

A focus on providing robust technical services that enhance customer experience and accelerate business growth.

#### TRADE STUDY / ANALYSIS OF ALTERNATIVES \$ 77265

An in-depth trade study / Analysis of Alternatives (AoA) tailored for a specific solution of choice. Results include observations, findings and recommendations.